

EXHIBIT A

*Hardware, Software and Support Services
Compensation Plan*

Exhibit A

**Hardware, Software and Support Services
Compensation Plan**

QUANTITY	MODEL	DESCRIPTION	UNIT PRICE	TOTAL PRICE
Eight (8)	Kodak i830	High Speed Scanner	\$55,000.00	\$440,000.00
One (1)	Epson LQ	Line Printer	\$270.00	\$270.00
Four (4)	Label Printer	Label Printer	\$300.00	\$1,200.00
Four (4)	Barcode Scanner	Barcode Scanner	\$300.00	\$1,200.00
One (1)	Kodak I630	Absentee Envelop Scanner	\$37,000.00	\$37,000.00
			Equip Sub-Total:	\$479,670.00
One (1)	Support & Installation	Election support – first election. Includes Project Management, election staff training, and poll worker training.		\$78,000.00
One (1)	Voter Outreach	Voter Outreach activities		\$60,000.00
One (1)	System Integration	Voter Registration *, Election Night Reporting, Envelope Management, & Envelope Imaging**		\$249,600.00
			Services Sub-Total:	\$387,600.00

Total Price for Equipment: \$479,670.00

Total Price for Services: \$387,600.00

Hart Software Total (from Schedule 'B'): \$420,000.00

Initial Annual Maintenance Fee: \$78,000.00

State and Local Taxes:	NA
Total Purchase Price	\$1,365,270.00

Milestone Payments:

- 40% of Total Purchase Price** - Delivery of Software & Hardware to Boulder County, Colorado
- 30% of Total Purchase Price** – Completion of Mock Election (July 2004 – to be invoiced the day after the votes have been cast)
- 10% of Total Purchase Price** – Completion of August 2004 Election (to be invoiced the day after the August 2004 votes have been cast)
- 20% of Total Purchase Price** – Completion of November 2004 Election (to be invoiced the day after the November 2004 votes have been cast)

HART PROPRIETARY SOFTWARE

QUANTITY	MODEL	DESCRIPTION	UNIT PRICE	NUMBER OF USERS	INITIAL LICENSE FEE
One (1)	BOSS™	Ballot Origination Software System	\$40,000.00	One (1)	\$40,000.00
One (1)	Tally™	Tabulation Software	\$40,000.00	One (1)	\$40,000.00
Eight (8)	Ballot Now™	Absentee Voting System	\$50,000.00 *\$25,000 for each license over 4.	One (1)	\$300,000.00
One (1)	FUSION™	Integration Software	\$30,000.00	One (1)	\$30,000.00
One (1)	Rally™	Tabulation Communication Software	\$10,000.00	One (1)	\$10,000.00
				Total Software:	\$420,000.00

Licensed Location: **Boulder County, Colorado**

NOTE: Hart and the County will update this Schedule as appropriate if Hart releases new Hart Proprietary Software that is made available to County under the Agreement.

